

Ohio Department of MRDD
Working with Employers...
Best Practices of the Most Successful Employment Specialists

The Ohio Department of MRDD is funding ***Working with Employers...The Best Practices of the Most Successful Employment Specialists*** through the 2009 MIG (Medicaid Infrastructure Grant). In 2009, **10 two-day** training sessions will be held across Ohio. The first day will involve classroom instruction and will focus on knowing the business case, marketing the business case to employers, presentations that persuade and motivate, customer service negotiations that preserve relationships, handling difficult customer service situations (case studies), and dealing with behavioral issues at work. The second day will offer an opportunity for trainees to apply what they learned during day one. There will be case studies that highlight each of the best practices, presentations by participants in teams and a review of participants' current marketing materials. Presentations will be evaluated by the trainees' peers, the instructor and a local employer.

The sessions are limited to an average of 20 people per session since this is advanced training and will require active participation by the participants. Register early to assure your seat.

Instructors - Leslie Wilson or Pat Wear: The training will be provided by Leslie Wilson, President of Wilson Resources, Inc. (WRI) or Pat Wear, Senior Vice President. Ms. Wilson is an expert on employment for people with disabilities who has worked in states across the nation. WRI developed and is providing staff support to 10 local, award-winning Business Leadership Networks (BLNs), employer-to-employer organizations, which market the employment of people with disabilities. More than 600 BLN employer members have joined the local Florida BLNs. Ms. Wilson is a board member of the National Association for Persons in Supported Employment (APSE) and selected as the 2004 Businesswoman of the Year, presented by the National Congressional Committee's Business Advisory Council. Mr. Wear has spent more than 30 years in service to people with disabilities. His experience is broader than most other professionals. He has worked as a state agency Commissioner for Mental Health and Mental Retardation, executive director of a federal court-appointed panel to oversee the closure of a state institution, a staff member of a protection and advocacy agency, a paid advocate within the Arc movement, and a provider agency executive. In his role as executive director of the Arc, Springfield in Illinois, Mr. Wear ran an award-winning supported employment program. He is a certified management instructor.

Who May Attend? Individuals from all areas of the state are invited to attend the trainings of their choice. Register early to assure your participation. **There is no charge for the training.**

How Do I Know Where the Training is Being Held? Pre-registration is required. Once you register, you will be sent an email confirmation providing specific instructions and information on the training's location.

Continuing Education Units/Certificates: Continuing education units/certificates have been approved for Adult Services, and Services and Supports Administration (Mental Retardation/Developmental Disabilities). The Certified Rehabilitation Counselor CEUs are pending. People in need of other credentials should contact Joyce.Clemons@dmr.state.oh.us.

Pre-Registration is required. Seating is Limited!

Complete the Registration Form on the Next Page (*Sessions 1 & 2 have been completed.*)

Session 3	August 11-12, 2009	Mahoning County – Youngstown	Registration Deadline – August 7, 2009
Session 4	August 13-14, 2009	Cuyahoga County– Cleveland	Registration Deadline – August 10, 2009
Session 5	August 17-18, 2009	Allen County– Lima	Registration Deadline – August 12, 2009
Session 6	August 19-20, 2009	Lucas County– Toledo	Registration Deadline – August 14, 2009
Session 7	September 22-23, 2009	Richland County – Mansfield	Registration Deadline – Sept. 17, 2009
Session 8	September 24-25, 2009	Washington County – Marietta	Registration Deadline – Sept. 21, 2009
Session 9	September 29-30, 2009	Hamilton County – Cincinnati	Registration Deadline – Sept. 24, 2009
Session 10	October 1-2, 2009	Franklin County– Columbus	Registration Deadline – Sept. 29, 2009

Pre-registration is required. PLEASE Register Early. Seating is limited.

Registration Form *(Sessions 1 and 2 have been completed.)*

	Session	Training Dates	Location	Registration Deadline
<input type="checkbox"/>	Session 3	August 11-12, 2009	Mahoning County– Youngstown	August 7, 2009
<input type="checkbox"/>	Session 4	August 13-14, 2009	Cuyahoga County– Cleveland	August 10, 2009
<input type="checkbox"/>	Session 5	August 17-18, 2009	Allen County– Lima	August 12, 2009
<input type="checkbox"/>	Session 6	August 19-20, 2009	Lucas County– Toledo	August 14, 2009
<input type="checkbox"/>	Session 7	September 22-23, 2009	Richland County – Mansfield	September 17, 2009
<input type="checkbox"/>	Session 8	September 24-25, 2009	Washington County – Marietta	September 21, 2009
<input type="checkbox"/>	Session 9	September 29-30, 2009	Hamilton County – Cincinnati	September 24, 2009
<input type="checkbox"/>	Session 10	October 1-2, 2009	Franklin County– Columbus	September 29, 2009

Registration Form for *Working with Employers' Training*

Legal Name:

Street Address:

City:

State:

Zip Code:

E-mail: Please print clearly.

Primary Phone:

Alternate Phone:

Company:

Accommodation(s) Needed:

To register for the *Working with Employers Training*:

FAX the registration form to: 850/386-2812; or EMAIL to: wilsonresources@wilres.com;

or PHONE: 850/386-2022 or MAIL to:

**Wilson Resources, Inc.
2908 Capital Park Drive, Suite A
Tallahassee, FL 32301
www.wilres.com**